

Message Text

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71

ACTION COME-00

INFO OCT-01 ARA-16 ADP-00 EB-11 L-03 AID-20 IGA-02 TRSE-00

CIAE-00 INR-10 NSAE-00 RSC-01 RSR-01 /065 W

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R 191638Z JUL 73

FM AMEMBASSY QUITO

TO SECSTATE WASHDC 8067

INFO AMCONSUL GUAYAUQIL

LIMITED OFFICIAL USE QUITO 3753

FOR COMMERCE

E.O. 11652: N/A

TAGS: BBAK, EC

SUBJECT: INTERNATIONAL FUNDING ASSOCIATES (IFA)

REF: QUITO 3109; STATE 074050

1. EMBASSY APPRECIATES COMMERCE'S REPLY. IN APPROXIMATELY APRIL, ADVERTISEMENT APPEARED IN LOCAL NEWSPAPER OFFERING ECUADOREAN GOVERNMENT AGENCIES SUBSTANTIAL LOANS FOR FIVE-YEAR PLAN PROJECTS.

2. MOST RECENTLY, IFA, THROUGH LOCAL REPRESENTATIVE, MADE DIRECT OFFER TO MINISTER OF NATURAL RESOURCES AND ENERGY OF \$100 MILLION "MORE OR LESS" LINE OF CREDIT FOR FINANCING INFRASTRUCTURE DEVELOPMENT, AND PRINCIPALLY HYDROELECTRIC PROJECTS IN ECUADOR. TERMS OFFERED WERE 10, 15 OR 30 YEARS AT 3.88 PERCENT EFFECTIVE ANNUAL INTEREST RATE. GUARANTEE OF THE ECUADOREAN GOVERNMENT THROUGH CERTIFICATES OF DEPOSIT ISSUED BY CENTRAL BANK WAS NOTED AS ESSENTIAL CONDITION FOR LOAN. IFA PROMISES TO REPLY WITHIN 72 HOURS TO ANY LOAN APPLICATION MADE BY MINISTRY. ADDITIONALLY, MINISTRY HAS BEEN INFORMED THAT REPAYMENT OF LOAN MAY BE MADE IN PETROLEUM.

3. ORGANIZATION WHICH MADE OFFER AS IFA REPRESENTATIVE IS GRAN
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SOCIEDAD INVERSIONISTA GSI, GUAYAQUIL 1242, EDIFICIO CAMARA DE

COMERCIO, OFICINA NO. 311, QUITO, ECUADOR. MANAGER: GALO SANCHEZ IBARRA. (COMMENT: GSI IS NOT LISTED IN QUITO TELEPHONE DIRECTORY; HOWEVER, SANCHEZ IS LISTED AS HAVING OFFICE AT GUAYAQUIL 1242. IFA PRINCIPAL IS GIVEN AS ARTHUR T. WINTERS, DIRECTOR & GENERAL COUNSEL, WORCESTER, MASSACHUSETTS.)

4. IN VIEW OF COMMERCE'S REPLY, WE BELIEVE IT ADVISABLE TO WARN MINISTER OF POSSIBLE ADVERSE RAMIFICATIONS OF DEALING WITH IFA AND WOULD APPRECIATE GUIDANCE FROM COMMERCE AS TO HOW MUCH BACK-GROUND ON IFA WE MAY PASS MINISTRY.

5. FACT OF OFFER TO MINISTRY SHOULD BE TREATED AS PRIVILEGED INFORMATION RECEIVED FROM SENSITIVE SOURCE.
CHAPLIN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: COMMERCIAL LOANS
Control Number: n/a
Copy: SINGLE
Draft Date: 19 JUL 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: garlanwa
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973QUITO03753
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: QUITO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19730723/aaaaaqok.tel
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Office: ACTION COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Previous Handling Restrictions: n/a
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Review Comment: n/a
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Review Event:
Review Exemptions: n/a
Review History: RELEASED <18-Jan-2002 by martinjw>; APPROVED <08 FEB 2002 by garlanwa>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
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Review Release Event: n/a
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Status: NATIVE
Subject: INTERNATIONAL FUNDING ASSOCIATES (IFA)
TAGS: BBAK, EC, INTERNATIONAL FUNDING ASSOCIATES
To: STATE
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